

# Guadalupe Valley Electric Cooperative

## Request for Proposals

**Request for Proposals:**

- Requesting proposals for one or more of the following scenarios:
  - A. 100% of GVEC Total Load (approximately 404 MW currently) beginning on June 25, 2016.
  - B. Increasing percentages of GVEC Total Load (percent of load in each interval) beginning on January 1, 2011 per the following:
    - 10% of total load for the calendar year 2011,
    - 15% of total load for 2012,
    - 20% of total load for 2013,
    - 25% of total load for 2014,
    - 30% of total load for 2015,
    - 35% of total load for 2016 and beyond.
- Proposal Considerations:
  - Seeking any and all types of power supply proposals including, but not limited to, generation ownership interests (utilizing GVEC’s low cost of capital), unit contingent power, slice of system, blocks of power, renewable resources, conservation, load management, and other demand-side management programs/proposals.
  - Prefer long term proposals for a minimum of 10 years, although shorter terms will be considered.
- Proposals to be priced based on markets of September 28, 2009.

**Schedule:**

|   |  |
|---|--|
| Request for Proposal Release Date             | August 11, 2009  |
| Notice of Intent to Respond Date              | September 4, 2009  |
| <b>RFP Response Date</b>                      | <b>September 30, 2009</b> (e-mail proposals preferred)   |
| Short List Decision Date / Negotiations Begin | October 30, 2009   |
| Supplier Selection                            | February 26, 2010  |
| Contract Effective Date                       | June 25, 2016 (scenario A); January 1, 2011 (scenario B) |

- Other Activities / Key Dates / Milestones:
  - Confidentiality Agreements executed (August / September 2009)
  - Data to potential suppliers (upon execution of CA):
    - Hourly load data 2006-2008
    - Forecasted growth for demand and energy
  - Analyze proposals/discussions with potential suppliers (October 2009)
  - Negotiate contract terms and conditions with finalists (November 2009 – February 2010)
  - Post-Supplier Selection:
    - Obtain appropriate approvals (if necessary, approximately 60 days)
    - Implementation of systems and communications (45-60 days)
    - Commence new contract – scenario A prior to Commencement on June 25, 2016; scenario B prior to Commencement on January 1, 2011

**Proposal Requirements / Additional Information:**

- Proposal Description – services included in pricing proposal; services not included in pricing (if applicable).
- Quantities and Pricing.
- Evidence that Respondent is capable of providing the requested service and has the requisite financial resources to provide such services over the period of the contract. Respondent is requested to provide any available credit ratings, as well as audited financial statements.

- All Respondents have the obligation and responsibility to clearly mark and identify any and all proprietary information that is included in the Response which the Respondent does not want disclosed to the public or to be utilized by GVEC or its consultants for purposes other than the evaluation of any submitted proposals. GVEC and its consultants are not restricted from using or disclosing any data that is already obtainable from another public source, without restriction. GVEC and its legal and engineering consultants will use their best efforts to maintain the confidentiality of any submitted proprietary information, however, should such information be accidentally disclosed, Respondents agree that GVEC and its legal and engineering consultants shall not be liable for such accidental disclosure.
- This RFP is not an offer or a contract. GVEC and/or EnerVision reserve the right to accept or reject any or all proposals and are not obligated to contract for any of the products/services described in this RFP. GVEC is under no obligation to accept any proposal, nor is GVEC obligated to accept the lowest cost proposal, as there are many other factors which will be considered in the review and analysis of the proposals. GVEC may at its sole option determine to revise this RFP at any time. All Respondents, by submitting a Proposal, agree that they will not seek any legal recourse against GVEC for GVEC's rejection of their respective Proposal, or for any other matter related to GVEC's actions or inactions on the Proposal.
- Contact information:
  - **Address RFP questions, confidentiality agreements, proposals to:**
    - Greg Shepler, Principal Consultant, EnerVision, Inc.
    - [greg.shepler@enervision-inc.com](mailto:greg.shepler@enervision-inc.com)
    - 678-510-2921 office; 678-525-2017 mobile
  - Legal contact:
    - Mark Davis, Principal, Brickfield, Burchette, Ritts & Stone, P.C.
    - [mdavis@bbrsaustin.com](mailto:mdavis@bbrsaustin.com)
    - 512-472-1081
  - Client Contact:
    - Darren Schauer, CEO, Guadalupe Valley Electric Cooperative
    - 830-857-1200

**Next Steps:**

- Provide Notice of Intent by September 4
- Initiate confidentiality process
- Ask clarifying questions; responses to FAQs to be posted on GVEC and EnerVision websites ([www.gvec.org](http://www.gvec.org) and [www.enervision-inc.com](http://www.enervision-inc.com), respectively)

**GVEC Background:**

- Guadalupe Valley Electric Cooperative (GVEC) is headquartered in Gonzales, Texas and serves over 65,000 customers in Central Texas. Firm peak demand is approximately 330 MW with an annual load factor approaching 50%. With interruptible, peak demand is approximately 404 MW with an annual load factor of 56%.
- Full requirements wholesale power contract with Lower Colorado River Authority (LCRA) is scheduled to expire June 25, 2016; GVEC must provide notice by June 25, 2011. Scenario A reflects this alternative for 100% of GVEC's total load (firm and interruptible) to be provided by an independent provider.
- LCRA has offered a new partial requirements contract for consideration. Scenario B reflects this alternative for GVEC's partial load (firm and interruptible) to be provided by an independent provider.

